# coface information coface



SERVICES TO BUILD AND PROTECT YOUR **BUSINESS** 

Coface Information allows quicker decisions and faster reaction to customers' demands and therefore builds a competitive advantage.

Greater security for you

Coface provides you with the necessary credit information for your business transactions based on our unique worldwide database with over 60 million data sets.

Knowledge is power!

## **OBTAIN STATE-OF-THE-**ART INFORMATION

Comprehensive and up-to-date information allows our customers to focus on real prospects, and to develop business relationships based on both trust and facts. Coface Central Europe offers fully automated monitoring and information processing services.

Clients are able to select companies and reporting parameters to meet their specific needs, and are automatically informed of changes. This supports the implementation of pro-active measures for fast response to critical events. Our information helps our clients control the risk associated with particular customers or transactions, and supports credit decisions.

Our clients can base crucial decisions on information collected by experts over more than a decade, and this saves time and money.

Understanding risk allows clients to guard business and profit margins from the potential loss associated with fraud, failure, or delayed payments.



### MARKETING SERVICES

Coface Central Europe Marketing Services help our clients meet the intensified information requirements for effective competition in a global economy.

#### **Service Specifics**

Addresses from ICON database focusing on companies with solid credit assessment

Choice of target groups by country, industry (NACE codes), functionary type, turnover, employees

Basic output: Icon Number, company name, legal form, address, industries

Additional output: Contact person, contact number/s, turnover in EUR, number of employees, electronic addresses, import/export activities

Delivery via e-mail in Excel or Access format

# BUSINESS CREDIT REPORT

Our Business Credit Reports provide valuable information to help clients assess potential business partners and categorise customers based on their credit and payment history.

#### **Service Specifics**

Online database covering more than 10 million companies in CEE

Choice between immediate retrieval of pre-researched online reports or order of up-to-theminute information

3.9 million full financial statements (320 million individual financials) are revised each year

Insolvency information on more than 550,000 companies in CEE is complemented by 80,000 debt collection cases that are added each year to the database

Order and delivery online via Internet (in HTML or PDF), e-mail or fax or Web Services in structured format (in XML or XBRL)

Choice between local financials and IFRS statements in EUR or USD

Reports include a credit scoring, payment information and a maximum credit recommendation in figures Reports available in English, German or local language

### COMPANY RISK MONITORING

Our Monitoring Services keep clients informed of changes in a customer's status to improve decision-making processes and control risk.

### **Service Specifics**

The first early warning system that covers 15 countries in CEE in a single database

Wide choice of customised services depending on the individual monitoring needs, combined or not with credit reports

Monitoring of up to 28 individual parameters or automatic check for complete financial statements

Guaranteed active research on companies not evaluated in the past 12 months for monitored portfolio

24/7 Automatic check for changes in ICON data according to pre-defined routine

Well-timed notification of changes to parameters with previous and current status

# THE BIGGEST SINGLE COMPANY DATABASE IN CEE

Our company database (ICON) covers more than 10 million companies in Bosnia, Bulgaria, Croatia, Czech Republic, Estonia, Hungary, Kosovo, Latvia, Lithuania, Macedonia, Moldova, Montenegro, Poland, Romania, Russia, Serbia, Slovakia, Slovenia, Ukraine and the CIS countries.

It is supplemented by information from the Coface Central Europe collection database (DCON).